

## PRODUCT DISCLOSURE SHEET

Read this Product Disclosure Sheet before you decide to take the **Export Credit Refinancing (ECR)** with Affin Bank ("the Bank"). Be sure to also read the terms and conditions in the Letter of Offer. Seek clarification from the Bank if you do not understand any part of this document or the general terms in particular the terms affecting your obligations.



## Export Credit Refinancing (ECR)

### 1. What is this product about?

Export Credit Refinancing (ECR) is a scheme extended by Export-Import Bank of Malaysia Berhad (EXIM Bank) to provide short term financing to direct and indirect exporters, via the commercial banks (ECR Banks). This scheme was launched in order to promote Malaysia's export and international trade. Financing is categorized under ECR Pre-shipment and ECR Post-shipment.

- ECR Pre-shipment** facility is to facilitate the export of Malaysian products and trade prior to shipment and to encourage the backward linkages between the exporters and local suppliers in the export-oriented industries.
- ECR Post-shipment** facility is an advance to exporters to finance the export or trade after shipment.

### 2. What do I get from this product?

- Competitive interest rate based on EXIM Bank's ECR Funding Rate.
- Under ECR Pre-shipment financing, exporters can finance their overhead expenses and working capital prior to shipment.
- Under ECR Post-shipment financing, exporters can obtain immediate advance after shipment.

### 3. What are my obligations?

- Direct / indirect exporter should first arrange for an ECR credit facility with ECR Bank.
- Direct / indirect exporter must present the ECR Facility - Letter of Access upon approval by EXIM Bank, to ECR Bank.
- Comply with all requirements and terms and conditions as specified in the "Guidelines on ECR facilities" by EXIM Bank and all other requirements and conditions which may be prescribed by Bank Negara Malaysia from time to time.
- Provide the Bank with documentary evidence supporting the trade transaction (e.g. original invoice, transport documents etc.) as may be required by the Bank.
- You shall declare that you have not obtained and will not obtain any other source of financing for the same trade transaction.
- Authorize the Bank to debit your account maintained with the Bank for the payment of charges, interests, costs or expenses in respect to ECR.
- Make full repayment of the ECR financing amount on the maturity date.

### 4. What is the fees and charges I have to pay?

Product	Fees and charges	Amount (RM)
ECR PRE-SHIPMENT	Issuance of Domestic Purchase Order (DPO)/ Local Purchase Order (LPO)	0.05% Flat on value Minimum: RM20.00 Maximum: RM500.00
	Lodgement / Drawdown / Liquidation / Cancellation	Transaction Fee: RM10.00 per transaction
	Interest	EXIM Bank funding rate + spread as per Letter of Offer terms
ECR POST-SHIPMENT	Issuance	Transaction Fee: RM10.00 per transaction
	Liquidation	Transaction Fee: RM10.00 per transaction
	Interest	EXIM Bank funding rate + spread as per Letter of Offer terms

Note: Base Lending Rate (BLR) is subject to change from time to time as published on <https://www.affinways.com/en/rates-and-pricing>

<b>5. What if I fail to fulfill my obligations?</b>
<ul style="list-style-type: none"> <li>• Default / Penalty interest at 3.5% p.a. above the Bank's Base Lending Rate or rate as stated in the Letter of Offer will be imposed by the Bank on the ECR overdue amount and shall be computed from the day the bill turns overdue until full and final settlement of the overdue amount.</li> <li>• The Bank will suspend your ECR facility and your other facilities when you default on your ECR repayment.</li> <li>• The Bank may exercise its rights and start its recovery process and / or legal action if you fail to respond to reminder notices. You will have to bear all legal costs.</li> <li>• For other obligations, please refer to the Bank's Letter of Offer.</li> </ul>
<b>6. What are the major risks?</b>
<ul style="list-style-type: none"> <li>• No further access to ECR facility after one month from the maturity date of pre-shipment bill.</li> <li>• In view of ECR is a Ringgit financing, you may be exposed to foreign exchange fluctuation risk when your receivables are in foreign currencies.</li> <li>• You may not be granted access to ECR scheme by EXIM Bank.</li> </ul>
<b>7. Where can I get assistance and redress?</b>
<ul style="list-style-type: none"> <li>• If you have difficulties in making payments, please contact us at your earliest convenience to discuss on the payment alternatives.</li> <li>• If you wish to make a complaint on the products or services provided by us, you may contact us at:  <b>Customer Feedback &amp; Resolution Management</b>  <b>Level 9, Menara Affin,</b>  <b>Lingkaran TRX, Tun Razak Exchange,</b>  <b>55188 Kuala Lumpur</b>  <b>Contact Centre : 03-8230 2222</b>  <b>E-mail : <a href="mailto:yourvoice@affingroup.com">yourvoice@affingroup.com</a></b>  <b>Website : <a href="https://www.affinalways.com">https://www.affinalways.com</a></b> </li> <li>• Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals. You can contact AKPK at:  <b>Agensi Kaunseling dan Pengurusan Kredit (AKPK)</b>  <b>Level 5 and 6,</b>  <b>Menara Aras Raya (Formerly known as Menara Bumiputra-Commerce),</b>  <b>Jalan Raja Laut, 50350 Kuala Lumpur</b>  <b>Hotline : 03-2616 7766</b>  <b>E-mail : <a href="mailto:enquiry@akpk.org.my">enquiry@akpk.org.my</a></b>  <b>Website : <a href="http://www.akpk.org.my">www.akpk.org.my</a></b>  <b>Operation Hours : 9.00 am – 5.00 pm (Monday – Friday)</b> </li> <li>• If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia (BNM) LINK or TELELINK at:  <b>BNMLINK</b>  <b>Bank Negara Malaysia</b>  <b>P.O. Box 10922</b>  <b>50929 Kuala Lumpur</b>  <b>Telephone : 1-300-88-5465</b>  <b>eLINK : <a href="https://bnmlink.bnm.gov.my/">https://bnmlink.bnm.gov.my/</a></b> </li> </ul>
<b>8. What do I need to do if there are changes to my contact details?</b>
<p>It is important that you inform us (via a written notice sent to the account holding branch) of any changes in your contact information to ensure that all correspondences reach you in a timely manner.</p>

<b>9. Where can I get further information?</b>
Should you require additional information, please contact us at the nearest branch to you or call our Contact Centre at 03-8230 2222 or visit our web site <a href="http://www.affinalways.com">www.affinalways.com</a>
<b>10. Other facilities available.</b>
The Bank offers other trade bills facilities such as Bank Guarantee (BG), Bankers Acceptance (BA), Bills Negotiation (BN), Bills Purchased (BEP), Letter of Credit (LC), Shipping Guarantee (SG), Flexi Trade Loan (FTL) and Trust Receipt (TR).
<p><b>Disclaimer:</b></p> <p>This Product Disclosure Sheet is for information purposes only and does not constitute any advice on any matter discussed. All information and materials including those on services, products, financial information, data, text or other items are provided strictly 'as is', and 'as available' and is so provided for your information and reference only. Affin Bank Berhad does not guarantee the usefulness or adequacy of the information provided and shall not be liable for any errors and will not be responsible for the consequences of reliance upon any opinion or statement contained herein or for any omission. This Product Disclosure Sheet is confidential and may not be reproduced (in whole or in part) to any other person without the prior written permission of Affin Bank Berhad.</p> <p><b>Product Transparency and Disclosure:</b></p> <p>Affin Bank Berhad is committed in ensuring customer is being treated and guided under the prevailing BNM's <b>Fair Treatment of Financial Consumers</b> and <b>Prohibited Business Conduct</b>.</p> <p><b>IMPORTANT NOTE: LEGAL ACTION MAY BE TAKEN AGAINST YOU IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR FACILITIES.</b></p>

*The information provided in this disclosure sheet is valid as at 30 September 2023.*

I / We hereby acknowledge that the key terms of this product disclosure sheet, in particular, the terms affecting my / our obligations, have been adequately explained to me / us by the Bank's staff, representative or agent.

Signature : \_\_\_\_\_

Name : \_\_\_\_\_

NRIC No : \_\_\_\_\_

Date : \_\_\_\_\_